

Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
SWG-14600-ABY	M	\$8,899.00	40.00%	\$5,379.45
SWG-14600-AM	M	\$8,025.00	40.00%	\$4,851.11
SWG-14600-AX	M	\$11,215.00	54.00%	\$5,197.59
SWG-14600-AX10GLR2	M	\$13,299.00	40.00%	\$8,039.25
SWG-14600-AX10GSR2	M	\$13,299.00	40.00%	\$8,039.25
SWG-14600-AX10GSR2-ABY	M	\$14,179.00	40.00%	\$8,571.21
SWG-14600-AXBY	M	\$12,089.00	40.00%	\$7,307.80
IWR-3960-A	M	\$3,995.00	54.00%	\$1,851.48
IWR-5960-A	M	\$11,215.00	40.00%	\$6,779.47
IWR-6960-A	M	\$19,025.00	54.00%	\$8,817.14
IWR-7960-A	M	\$41,245.00	40.00%	\$24,932.60
SWG-14600-1S-A	M	\$20.35	40.00%	\$12.30
SWG-14600-3S-A	M	\$48.85	54.00%	\$22.64
SWG-14600-5S-A	M	\$71.25	40.00%	\$43.07
SWG-14600-APT-1S-A	M	\$18.15	40.00%	\$10.97
SWG-14600-APT-3S-A	M	\$43.55	40.00%	\$26.33
SWG-14600-APT-5S-A	M	\$63.55	40.00%	\$38.42
SWG-14600-SBX-1S-A	M	\$16.45	40.00%	\$9.94
SWG-14600-SBX-3S-A	M	\$39.45	40.00%	\$23.85
SWG-14600-SBX-5S-A	M	\$57.55	40.00%	\$34.79
SWG-14600-1S-B	M	\$18.15	54.00%	\$8.41
SWG-14600-3S-B	M	\$43.55	54.00%	\$20.18
SWG-14600-5S-B	M	\$63.55	40.00%	\$38.42
SWG-14600-APT-1S-B	M	\$14.85	40.00%	\$8.98
SWG-14600-APT-3S-B	M	\$35.65	40.00%	\$21.55
SWG-14600-APT-5S-B	M	\$52.00	40.00%	\$31.43
SWG-14600-SBX-1S-B	M	\$12.40	40.00%	\$7.50
SWG-14600-SBX-3S-B	M	\$29.70	40.00%	\$17.95
SWG-14600-SBX-5S-B	M	\$43.35	40.00%	\$26.21
SWG-14600-1S-C	M	\$12.40	40.00%	\$7.50
SWG-14600-3S-C	M	\$29.70	54.00%	\$13.76
SWG-14600-5S-C	M	\$43.30	40.00%	\$26.17
SWG-14600-APT-1S-C	M	\$11.00	40.00%	\$6.65
SWG-14600-APT-3S-C	M	\$26.40	40.00%	\$15.96
SWG-14600-APT-5S-C	M	\$38.50	40.00%	\$23.27
SWG-14600-SBX-1S-C	M	\$8.80	40.00%	\$5.32
SWG-14600-SBX-3S-C	M	\$21.10	40.00%	\$12.75
SWG-14600-SBX-5S-C	M	\$30.80	40.00%	\$18.62
SWG-BYOD-1S-A	M	\$435.00	40.00%	\$262.96

SWG-BYOD-3S-A	M	\$1,043.00	40.00%	\$630.49
SWG-BYOD-5S-A	M	\$1,535.00	40.00%	\$927.91
SWG-Enhanced QoS-1S-A	M	\$545.00	40.00%	\$329.45
SWG-Enhanced QoS-3S-A	M	\$1,307.00	40.00%	\$790.08
SWG-Enhanced QoS-5S-A	M	\$1,898.00	40.00%	\$1,147.34
ME-MDM-CS-1S-A	M	\$11.00	40.00%	\$6.65
ME-MDM-CS-3S-A	M	\$26.40	40.00%	\$15.96
ME-MDM-CS-5S-A	M	\$38.50	40.00%	\$23.27
SWG-BYOD-1S-B	M	\$5.45	40.00%	\$3.29
SWG-BYOD-3S-B	M	\$13.05	40.00%	\$7.89
SWG-BYOD-5S-B	M	\$19.10	40.00%	\$11.55
SWG-Enhanced QoS-1S-B	M	\$5.45	40.00%	\$3.29
SWG-Enhanced QoS-3S-B	M	\$13.05	40.00%	\$7.89
SWG-Enhanced QoS-5S-B	M	\$19.10	40.00%	\$11.55
ME-MDM-CS-1S-B	M	\$7.70	40.00%	\$4.65
ME-MDM-CS-3S-B	M	\$18.50	40.00%	\$11.18
ME-MDM-CS-5S-B	M	\$26.95	40.00%	\$16.29
SWG-BYOD-1S-C	M	\$3.70	40.00%	\$2.24
SWG-BYOD-3S-C	M	\$8.85	40.00%	\$5.35
SWG-BYOD-5S-C	M	\$12.95	40.00%	\$7.83
SWG-Enhanced QoS-1S-C	M	\$3.70	40.00%	\$2.24
SWG-Enhanced QoS-3S-C	M	\$8.85	40.00%	\$5.35
SWG-Enhanced QoS-5S-C	M	\$12.95	40.00%	\$7.83
ME-MDM-CS-1S-C	M	\$5.50	40.00%	\$3.32
ME-MDM-CS-3S-C	M	\$13.20	40.00%	\$7.98
ME-MDM-CS-5S-C	M	\$19.25	40.00%	\$11.64