

| Manufacturer's Part Number | Manufacturer or Authorized Reseller (M/R) | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price * |
|---|---|-------------|----------------------------------|----------------------|
| Core Features Subscription k12-3Y | M | \$28.80 | 25.00% | \$21.60 |
| Medium Platform Subscription -3Y | M | \$36,000.00 | 25.00% | \$27,000.00 |
| Core Features Subscription k12-1Y | M | \$11.04 | 25.00% | \$8.28 |
| Medium Platform Subscription -K12 | M | \$12,000.00 | 25.00% | \$9,000.00 |
| Local Node Blade Chassis 14 K12-3Y | M | \$36,000.00 | 40.00% | \$21,600.00 |
| SWG-Private Cloud-1S-B - iboss cloud licenses | M | \$16.50 | 40.00% | \$9.90 |
| SWG-14600-3R | M | \$7,295.00 | 40.00% | \$4,377.00 |
| SWG-14600X-1R | M | \$2,549.00 | 40.00% | \$1,529.40 |
| SWG-14600-ABY | M | \$8,899.00 | 40.00% | \$5,339.40 |
| SWG-14600-AM | M | \$8,025.00 | 40.00% | \$4,815.00 |
| SWG-14600-AX | M | \$11,215.00 | 54.00% | \$5,158.90 |
| SWG-14600-AX10GLR2 | M | \$13,299.00 | 40.00% | \$7,979.40 |
| SWG-14600-AX10GSR2 | M | \$13,299.00 | 40.00% | \$7,979.40 |
| SWG-14600-AX10GSR2-ABY | M | \$14,179.00 | 40.00% | \$8,507.40 |
| SWG-14600-AXBY | M | \$12,089.00 | 40.00% | \$7,253.40 |
| IWR-3960-A | M | \$3,995.00 | 54.00% | \$1,837.70 |
| IWR-5960-A | M | \$11,215.00 | 40.00% | \$6,729.00 |
| IWR-6960-A | M | \$19,025.00 | 40.00% | \$11,415.00 |
| IWR-7960-A | M | \$41,245.00 | 40.00% | \$24,747.00 |
| SWG-14600-1S-A | M | \$20.35 | 40.00% | \$12.21 |
| SWG-14600-3S-A | M | \$48.85 | 54.00% | \$22.47 |
| SWG-14600-5S-A | M | \$71.25 | 40.00% | \$42.75 |
| SWG-14600-APT-1S-A | M | \$18.15 | 40.00% | \$10.89 |
| SWG-14600-APT-3S-A | M | \$43.55 | 40.00% | \$26.13 |
| SWG-14600-APT-5S-A | M | \$63.55 | 40.00% | \$38.13 |
| SWG-14600-SBX-1S-A | M | \$16.45 | 40.00% | \$9.87 |
| SWG-14600-SBX-3S-A | M | \$39.45 | 40.00% | \$23.67 |
| SWG-14600-SBX-5S-A | M | \$57.55 | 40.00% | \$34.53 |
| SWG-14600-1S-B | M | \$18.15 | 40.00% | \$10.89 |
| SWG-14600-3S-B | M | \$43.55 | 54.00% | \$20.03 |
| SWG-14600-5S-B | M | \$63.55 | 40.00% | \$38.13 |
| SWG-14600-APT-1S-B | M | \$14.85 | 40.00% | \$8.91 |
| SWG-14600-APT-3S-B | M | \$35.65 | 40.00% | \$21.39 |
| SWG-14600-APT-5S-B | M | \$52.00 | 40.00% | \$31.20 |
| SWG-14600-SBX-1S-B | M | \$12.40 | 40.00% | \$7.44 |
| SWG-14600-SBX-3S-B | M | \$29.70 | 40.00% | \$17.82 |
| SWG-14600-SBX-5S-B | M | \$43.35 | 40.00% | \$26.01 |

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| SWG-14600-1S-C | M | \$12.40 | 40.00% | \$7.44 |
| SWG-14600-3S-C | M | \$29.70 | 54.00% | \$13.66 |
| SWG-14600-5S-C | M | \$43.30 | 40.00% | \$25.98 |
| SWG-14600-APT-1S-C | M | \$11.00 | 40.00% | \$6.60 |
| SWG-14600-APT-3S-C | M | \$26.40 | 40.00% | \$15.84 |
| SWG-14600-APT-5S-C | M | \$38.50 | 40.00% | \$23.10 |
| SWG-14600-SBX-1S-C | M | \$8.80 | 40.00% | \$5.28 |
| SWG-14600-SBX-3S-C | M | \$21.10 | 40.00% | \$12.66 |
| SWG-14600-SBX-5S-C | M | \$30.80 | 40.00% | \$18.48 |
| SWG-BYOD-1S-A | M | \$435.00 | 40.00% | \$261.00 |
| SWG-BYOD-3S-A | M | \$1,043.00 | 40.00% | \$625.80 |
| SWG-BYOD-5S-A | M | \$1,535.00 | 40.00% | \$921.00 |
| SWG-Enhanced QoS-1S-A | M | \$545.00 | 40.00% | \$327.00 |
| SWG-Enhanced QoS-3S-A | M | \$1,307.00 | 40.00% | \$784.20 |
| SWG-Enhanced QoS-5S-A | M | \$1,898.00 | 40.00% | \$1,138.80 |
| ME-MDM-CS-1S-A | M | \$11.00 | 40.00% | \$6.60 |
| ME-MDM-CS-3S-A | M | \$26.40 | 40.00% | \$15.84 |
| ME-MDM-CS-5S-A | M | \$38.50 | 40.00% | \$23.10 |
| SWG-BYOD-1S-B | M | \$5.45 | 40.00% | \$3.27 |
| SWG-BYOD-3S-B | M | \$13.05 | 40.00% | \$7.83 |
| SWG-BYOD-5S-B | M | \$19.10 | 40.00% | \$11.46 |
| SWG-Enhanced QoS-1S-B | M | \$5.45 | 40.00% | \$3.27 |
| SWG-Enhanced QoS-3S-B | M | \$13.05 | 40.00% | \$7.83 |
| SWG-Enhanced QoS-5S-B | M | \$19.10 | 40.00% | \$11.46 |
| ME-MDM-CS-1S-B | M | \$7.70 | 40.00% | \$4.62 |
| ME-MDM-CS-3S-B | M | \$18.50 | 40.00% | \$11.10 |
| ME-MDM-CS-5S-B | M | \$26.95 | 40.00% | \$16.17 |
| SWG-BYOD-1S-C | M | \$3.70 | 40.00% | \$2.22 |
| SWG-BYOD-3S-C | M | \$8.85 | 40.00% | \$5.31 |
| SWG-BYOD-5S-C | M | \$12.95 | 40.00% | \$7.77 |
| SWG-Enhanced QoS-1S-C | M | \$3.70 | 40.00% | \$2.22 |
| SWG-Enhanced QoS-3S-C | M | \$8.85 | 40.00% | \$5.31 |
| SWG-Enhanced QoS-5S-C | M | \$12.95 | 40.00% | \$7.77 |
| ME-MDM-CS-1S-C | M | \$5.50 | 40.00% | \$3.30 |
| ME-MDM-CS-3S-C | M | \$13.20 | 40.00% | \$7.92 |
| ME-MDM-CS-5S-C | M | \$19.25 | 40.00% | \$11.55 |